



Withstand Change, Beautifully.

Business Agility... Next Quarter. Next Year. Next Decade.



ERP... with NO Expiration Date™

The ERP Market's Definition of Agility

Agresso is a global leader of fully-integrated enterprise resource planning (ERP) solutions for companies in the professional services and public sector. With more than 20 years experience and a history showcasing tens of thousands of successful deployments in more than 100 countries, the company's Agresso Business World® solution has more than a million users worldwide. Its revenue positions the company as one of the top five ERP providers in its market.

Agresso Business World provides organizations with the agility necessary to respond to business change long after the initial implementation is complete, delivering an ERP solution that withstands the test of time... beautifully. The solution has been touted by industry analysts as unique among ERP competitors due to its unusually tight coupling of data management (Information Warehouse), process modeling (Business Processes) and information delivery (Analytics/Reporting). A single change made to your organization's data or business processes is reflected throughout the solution.

The result? Organizational resilience to change that is unmatched in the ERP solutions' market.

Fully-Integrated ERP Suite

Agresso Business World provides all of the essential functions needed by professional services and public sector organizations. Its focus on people-centric businesses and its deep understanding of their inherent business challenges and opportunities has led the company to achieve #1 market leadership position in several European countries.

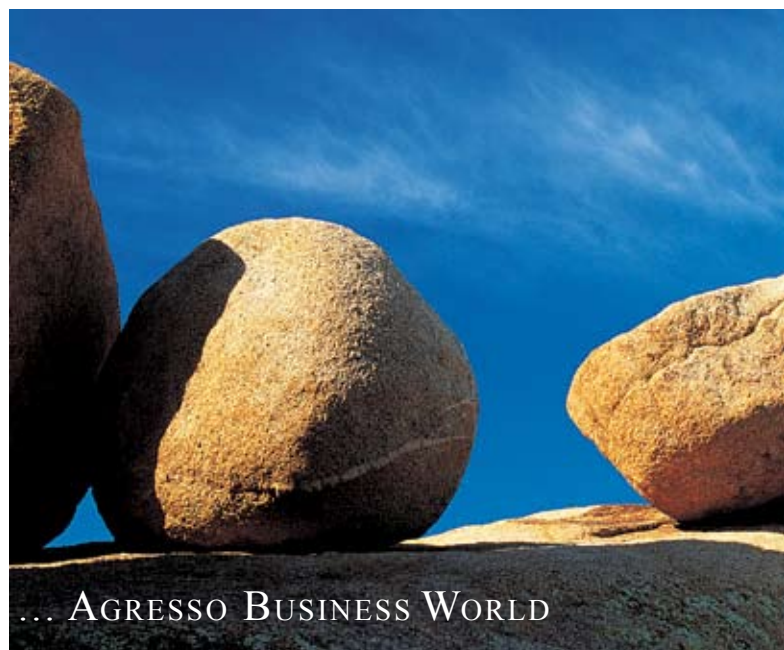
Agresso Business World offers the following role- and web-based solutions:

- Financial Management
- Human Resources and Payroll
- Procurement Management
- Project Costing and Billing
- Reporting and Analytics
- Business Process Automation

Agresso's applications have been built from the ground up and are not the result of acquisitions of disparate products and technologies. The information warehouse, business process model and analytics/reporting delivery models are inextricably linked in a virtual cycle.

For example, CEO's, CFO's and COO's orchestrating a new business process will automatically leverage the information warehouse and reporting capabilities. Similarly, the addition of new data from an acquisition is immediately transferred to established business processes and analytics. Finally, new analysis requirements are immediately channeled directly into the organization's business and process context.

The inherent weaving of these three components allows companies' core back and front-office infrastructure to move in lockstep – accommodating unlimited change, over time.



...COMPANIES NOW HAVE A CHOICE... AGRESSO BUSINESS WORLD

ERP and the CxO...The Compromise Ends Here

“The cycle of invest, upgrade, and disgust by end-users has got to change and the business world is ready and willing to accept alternatives to expense and undervalued investments that they have made in business applications technology. In many cases, the Chief Financial Officer, has morphed into a role of Chief Focus Officer, with the twin roles of enterprise change agent and business redirect maven. Many are optimistic that they can change the paradigm, but lack the tools to really move the enterprise forward. Worse, they face techno-speak — intentional or unintentional — from the very same vendors that should provide those tools.”

John Van Decker, Senior Vice President, Robert Frances Group

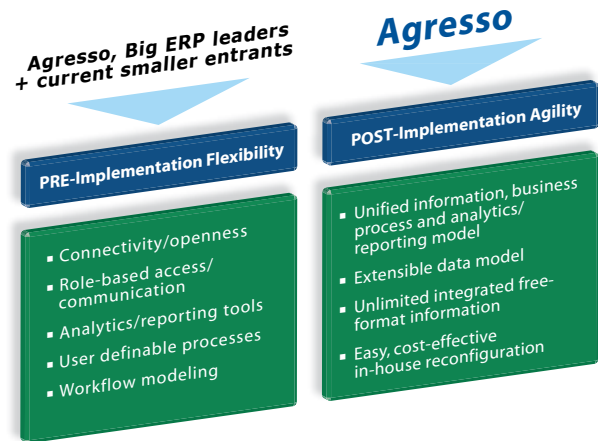
Over the last 25 years, the geo-political situation, capital markets and businesses globally have changed in innumerable ways. Today, companies want the ability to contract resources globally, enter new markets with ease and wring every dollar of savings possible by changing business processes and operations. However, their current ERP infrastructure supports a business environment more suited to the 1980s than the fast-moving new millennium.

As a result, public and private sector organizations worldwide have been saddled with high costs of ownership as they seek to maintain the integrity of their information systems when everything around them is changing.

Agresso IS Different

Information management and processing efficiency do not have to be trade-offs. The answer lies in a paradigm shift ...away from the twin pillars of the transaction world and information world occupied by traditional ERP systems ... to a simplified but coherent architecture. Agresso offers a Business Management System that combines these worlds without compromise.

What's different conceptually?



Businesses Living IN Change

Agresso is the ERP Market's *Definition* of Agility and the leader in a new multi-billion dollar cross-vertical niche emerging worldwide that it calls "BLINC" — Businesses Living IN Change. These post-millennium businesses, largely in Agresso's "sweet spot" services segment, are characterized by almost frenetic levels of dynamic business change — requiring post-implementation agility that cannot be accommodated by the perennial ERP solution giants.

Today, Agresso's unique underpinning architecture is being enjoyed by thousands of BLINC organizations. Agresso is focused on correcting the CxO's longstanding and expensive re-architect-or-die assumptions promoted by the ERP leaders. Their lack of post-implementation agility is cutting deep into corporate margins. Agresso is ERP... with NO Expiration Date™.

post-implementation

agility



“ You can do things with Agresso that aren't easily done with other financial solutions. With Agresso, I can get what I want, when I want it. Agresso provides us with the agility to respond quickly to changes in our business and continue to maintain historical information. Our previous system didn't impart the confidence that we need in our day-to-day operations and ever-changing landscape. With the challenges that face local governments today, the senior management team can't afford to expose themselves to unnecessary risks. Agresso has delivered! ”

Robert Surtees
IT Manager, Resort Municipality
of Whistler

Technology Foundation

Open Standards

The Agresso technology platform uses open standards and allows CIOs to leverage their preferred choice of popular and readily available industry components. This liberates organizations from being locked into technology solutions that are fashionable one day and out of favor the next.

SOA

Agresso offers a robust Services-Oriented Architecture (SOA). The technology platform leverages popular and readily available industry and open standards in relation to databases (Oracle, Microsoft SQL Server and MySQL). It also supports a smart (rich client) as well as a web (thin) client or a mixture of the two. Business logic is maintained centrally and separated from the user interface so that web clients are updated and without manual intervention. The web client is highly configurable allowing a wide range of self service possibilities.

The technical architecture is compliant across a broad range of industry standards for interfacing, interoperability and integration. Increasingly, additional capabilities are provided via web services that simplify integration with other systems and provide the groundwork for future developments. By using common components, the technical platform fits readily into almost any IT strategy and can be relied upon to be cost effective, robust and scalable.

- N-Tier web-based scalable architecture
- .NET Framework
- XML based data sharing
- Unified secure access to information via web services
- Choice & independency
 - Ultra Thin & Smart client
 - Portal and browser independent
 - Middleware independent
 - SQL Server, Oracle and MySQL support

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